

# [Marketing](https://assignbuster.com/marketing-essay-samples-28/)

Marketing Product characteristics influence the material handling and packaging through dictating the handling and packaging. For instance, a heavy product will require a stronger package for its safety. Handling of such a product will require a larger effort because of its weight. The heavy product will, therefore, require these packaging and material handling, and when a weaker package and less effort are used in handling then the product might be destroyed (Murphy & Donald, pp196).   
A firm can take environmental friendly strategies in packaging purposely for conserving the environment. These strategies include the reduction of the number of materials for packing used, the use of packages that are environmentally friendly, use of reusable containers and giving support to the services that involve the collection and recycling of packages (Murphy & Donald, pp 203 & 204).   
The improvement of the performance system can be affected by the reduction of packing. For instance, the carriers’ tariffs and carriers’ classifications affect the nature of packaging and the packing techniques that should be used. Moreover, the specifications of carrier for defensive packaging cut the probability of destruction to products during carriage; this decreases the loss amount and the damage allegations that do not favor the carrier (Murphy & Donald, pp 206 & 207).   
Among the ten principles of material handling, the most surprising ones are the ergonomic principle and the work principle. The ergonomic principle aims at adapting work to suit the workers ability. This principle is surprising because of the fact that it tries to encompass the workers mental tasks something that appears almost impossible. The other principle is surprising because the minimization of material handling work without sacrificing productivity is not an easy task and is tricky (Murphy & Donald, pp213).   
The fragmented logistics and unified logistic of the organizational structure are comparable because, in both, the multiple logistics activities can be put in the same department despite their differences. These two logistic structures, however, differ because, in fragmented logistics structure, the activities management is in multiple departments while in the unified logistic structure, all the activities are managed in one department. Moreover, the classification of unified logistics structure is based on the quantity and the action given to the department. The classification of fragmented logistic structure is, however, based on quantity and the activity given to various departments (Murphy & Donald, pp 57 & 58).   
The network organizational plan can be manifested in terms of responsiveness, relevancy, and flexibility. For responsiveness, the manifestation can be via provision of appropriate information to the suitable decision makers. For relevancy, the manifestation can be via the development of a mutually valuable relationship with main customers. Moreover, for flexibility the manifestation can be via predicating on evading early obligation to a permanent line of action (Murphy & Donald, pp 58 & 60).   
Some potential problems experienced when improving productivity via getting of extra output from obtainable assets include transportation problems and the warehousing problems. For instance, during transportation, evaluation of the transporters work is not easy because, at the time of transportation, the transporter is out of immediate supervision. At the warehouse, the warehousing facilities contain visibly articulated rules of work, which assist in minimize the workers unproductive or destructive activities. This, however, may not be effective except when it is enforced (Murphy & Donald, pp 61 & 64).   
The customer’s trade partnership works toward preventing terrorism by trade in and transportation. Through application for the C-TPAT certificate, the private organizations obtain enhanced and physical safety of the containerized shipments. They also obtain the ability of tracking the individuals having the access of the containerized shipments (Murphy & Donald, pp 70).   
Work Cited   
Murphy, Paul R., and Donald F. Wood. Contemporary logistics. 10. ed., internet ed. Upper Saddle River [u. a.: Prentice Hall, 2011. Print.