

The requirements of the loan

Sociology



Me: having the documentary requirements is just the requirement. Of course, the application still needs to be clarified. He did not know he would be approved of a loan but just had an indication of it. You see, when people are trying to mimic their body language be it in conversation or in negotiation, it just signifies that they are agreeing with each other and this explains why he felt good with the application process. Also, notice that Shane's body language signifies openness as he was leaning forward towards Allen Edward and that explains why the application process went smoothly.