

# Abstract promoting ras in Imics. 1. background the

[Business](#), [Management](#)



The usages of latest technologies in healthcare systems to improve quality of care and to promote behavioral healthcare are prevalent in high-income countries. However, low and middle income countries (LMICs) are not getting the full advantages of it due to the large population growth rates, inadequate physical resources, lack of interest among different stakeholders, and unwillingness of the public to use technologies for healthcare or health promotion activities.

Major behavioral risk factors of chronic diseases are increasing in LMICs and innovative interventions are essential to address these risk factors.

Computer-based or mobile-based virtual coaches or Relational Agents (RAs) are increasingly being explored for counselling the patients to change their health behavior in high income countries, however, the use of RAs in LMICs is not explored. In this paper, we summarize the growing application of RAs in behavior change interventions in high-income countries.

Moreover, we describe the potential of its use in LMICs. Finally, we review the potential barriers and challenges in promoting RAs in

LMICs. 1. Background The advancement of mobile phone technology has introduced new potentials in the field of medical informatics.

Combining technological advances with medical expertise has led to the use of mobile phones in health promotion intervention in high-income, and low and middle income countries (LMICs).

High-income countries are in the leading position of developing the latest mobile technologies used in healthcare 1. According to the World Health Organization (WHO), countries in the high-income group reported a greater

range of mHealth initiatives compared to the low-income group 2. As of 2015, 64% of American adults and 82% of those who are aged 18-49 years owned an app-enabled mobile phone 3. In addition, 15% of population use a mobile-phone connected wearable device such as smart watches and fitness bands in their daily lives 4. Mobile health (m-Health) can deliver healthcare anytime and anywhere 5. Several research topics related to health care have gathered important findings and contributions from m-Health, such as, cardiology 6, 7, 8, 9, diabetes 10, 11, 12, obesity 13, 14, 15, smoking cessation 16, 17, elderly care, and chronic diseases 18, 19. Mobile health basically used for monitoring, prevention, and detection of diseases, and in more advanced services present basic diagnosis.

The services of m-Health are also popular in LMICs 20, 21. However, LMICs have major restrictions on their healthcare due to a lack of infrastructure, human and physical resources, as well as being burdened by poverty and diseases 22. Mobile applications for healthcare systems are rapidly growing and evolving 5. There are over 40,000 healthcare apps available only in the U. S. Apple iTunes store 23. In LMICs, mobile and m-Health in healthcare service are also prevalent and on the increase in the efficiency and effectiveness of under-resourced health infrastructures 24. However, the scalability of mHealth projects from pilot projects to large-scale nationwide implementation has been low 25.

Recent advancements in mobile device technology and the development boom of mobile device apps (mobile applications), have opened windows of opportunities to promote technology driven healthcare programs. The apps

cover a wide range of common topic areas such as anxiety, depression, smoking, alcohol use, diet, exercise, weight loss, nutrition, and relaxation 26. Smartphone apps provide useful functions in health promotion intervention 26. There are enormous number of health related apps available for users to download, however, these require careful review for evidence-based guidelines and reference to other available health strategies 1. Also, despite the promising findings demonstrated by some m-Health interventions, authors 27 concluded that the current evidence base is insufficient to guide decisions on policy and practice. It was argued that 28, among large number of fitness and workout apps, very few are of sufficient quality to provide evidence-based exercise prescription, especially for beginners. In addition, quality of most of the free apps are very poor and the apps did not provide an actual training plan, explaining how to choose the workouts and how to organize them in a week, although specific training sessions were provided 28.

Also, general public is unable to identify the appropriate app that may be appropriate to their need. In diabetes self-management, researchers have observed that long-term engagement of app users is generally limited 29. Chronic diseases like asthma require long-term self-management 30. One potential way to improve long-term engagement, which has been successfully applied to physical activity, are interactions with virtual coaches 31. Thus, developers of upcoming chronic diseases apps might consider the implementation of virtual coaches to enhance long-term engagement.

A "virtual coach" is a computer artifact design to reproduce some aspects of human-delivered health coaching. The interpersonal relationship between coach and client in one such aspect, and this relationship is typically treated as a key part of a successful (human-delivered) health coaching intervention 32. A relational agent (RA) is a computer artifact designed to reproduce some aspects of human-human interpersonal relationships with its users 33. Motivated by this, RAs are increasingly being explored for patient education, counseling, health behavior training and coaching, and other mHealth applications 6, 34-38. Virtual coaches or RAs can potentially be adapted to a range of health behavior training and coaching - both the cessation of unhealthy behavior such as smoking, overeating, substance abuse and the acquisition of healthy behavior like exercise, or a disease specific-diet (e.g. for hypertension or diabetes). The promise of these mHealth technologies are that RAs may deliver customized interventions with substantially greater reach compared to human-delivered coaching, while, due to their ability to build (some aspects of) interpersonal relationships, retaining much of the efficacy, and help larger populations of patients to establish long-lasting regimens and behavioral changes 39, 40. In this paper we summarize the growing application of RA in behavior change interventions in high income countries and describe the potential of its use in LMICs, as many LMICs are moving towards using information and communication technology for healthcare delivery. We also summarize the potential barriers and challenges in promoting RAs in LMICs. Describing Relational Agents (RAs)? Human Computer Interaction (HCI) research has a long history of examining

social interaction between computer artifacts and users, beginning with the work by Reeves and Nass on the “media equation” 41.

In this and subsequent research, they identified numerous examples in which social cues in a computer interface – that is, cues similar to those present in human-human social interaction – elicited social responses from users 42. Subsequent work has sought to apply these insights by designing computer artifacts to reproduce aspects of human social behavior in application domains – such as health coaching – where interpersonal relationship may be a key determinant of outcomes. A variety of terminology appears in the literature, reflecting different and overlapping approaches to producing social behavior. The term social agent is used to describe computer artifacts that use human relationship-building techniques to build a socio-emotional relationship with a user 33. RAs are social agents that are designed to build and maintain long-term social-emotional relationships with people 36, via processes which are believed to serve this function in human relationship-building, including empathy, shared self-disclosure, emotional feedback, phatic interaction (e.

g. “small talk”), humor, and reference to shared history and background. While implementation approaches to RAs have varied, most have been designed as embodied conversational agents (ECA), computer interfaces designed with an anthropomorphic representation that attempt to interact via face-to-face conversation with users 43; Face-to-face conversation facilitates numerous verbal and nonverbal (e. g. hand gestures, facial expressions)

relational cues 44, and reproduction of these cues has been demonstrated to build user-reported rapport and therapeutic alliance over time 45.

The embodiment of ECA-RAs varies, including animated characters on client PCs, large special screens, internet sites, mobile computer screens and PDA's 6, 37, 38, as well as robots with a humanized interface 46.

Implementations have also explored a variety of computational models of dialogue to produce realistic and effective verbal and nonverbal behavior, ranging from stage models 47 to attempts to modeling the relationship-relevant beliefs and intentions of users 48.