## Free topic

Business, Marketing



Employee and Satisfaction Issues at Walmart s ID Numbers Project Outline Introduction and ment of Need Wal-Mart is the world's largest retailer with more than 10, 700 stores in 27 countries serving 245 million customers weekly [5]. The company's mission is to help people save money so that they can live better [5: 9]. Lichtenstein [4] indicates that Wal-Mart is the country's largest and most questionable company which has altered the way people are employed in the USA. The company holds top positions 15th and 25th on Forbes lists of 'The World's Biggest Public Companies' and 'The Worlds Most Powerful Brands' respectively [2]. However, internal problems including low wages, low benefits and discrimination threaten to undermine its financial performance. In fact, Harter et al. [3: 276] indicate that employee satisfaction and engagement are related to company performance. The plan is to prepare an analytical report of the problem at Wal-Mart, highlighting the impact on the business and making recommendations.

## Background

Wal-Mart has been plagued by high rates of employee turnover and this has resulted in long check out lines in some cases while some of the company's store shelves remain virtually empty because of insufficient staff to restock them [1]. This has led to customers turning to Wal-Mart's competitors. Identification of Options

Three options for resolving the issue are:

Increasing the hourly rate of pay

Providing health and other benefits to all employees

Allocating more hours of work

Estimated Staffing, Timeline and Budget for Completion of Analytical Report Appendix 1 provides details of the timeline and budget to complete the report.

Request for authorization

Appendix 2 provides details of request for authorization of the project.

References

- 1. R. Dudley. "Customers Flee Wal-Mart Empty Shelves for Target, Costco." Internet: http://www. bloomberg. com/news/2013-03-26/customers-flee-wal-mart-empty-shelves-for-target-costco. html, Mar. 26, 2013. [May 16, 2013] 2. Forbes. "Wal-Mart Stores." Internet: http://www. forbes.
- 3. J. K. Harter, F. L. Schmidt, and T. L. Hayes. "Business-Unit-Level Relationship Between Employee Satisfaction and Employee Engagement, and Business Outcomes: A Meta-Analysis." Journal of Applied Psychology, vol. 87(2), pp. 268 279, 2002.

com/companies/wal-mart-stores/, May, 2013. [May 16, 2013]

- 4. N. Lichtenstein. The Retail Revolution: How Wal-Mart Created a Brave New World of Business. New York: Henry Holt and Company, 2010.
- 5. Wal-Mart. "Walmart 2013 Annual Report." Internet: ttp://stock. walmart. com/microsites/annual-report-2013/pdf/Walmart\_2013\_AR. pdf, 2013. [16 May, 2013]

Appendix 1

Timeline and Budget to Prepare Analytical Report

Description

Budgeted time (hrs)

Hourly Rate (\$)

## Budgeted Cost (\$) Individual X 160 20 3, 200 Individual Y 160 20 3, 200 Total 320 6, 400 Activities Individual X (hrs) Individual Y (hrs) Total Planning 10 10 20 Research 70

70
140
140
Prepare first draft
10
10
20
Discuss first draft
5
5
10
Further research
30
30
60
Prepare second draft
5
5
10
Discuss second draft
10
10
20
Further work
15
15

30

Prepare final draft

5

5

10

Total

160

160

320

Appendix 2

Request for Authorization

May 17, 2012

Supervisor X

Walmart Stores

Dear Supervisor Z,

Re: Request for Authorization of Project

I am requesting your authorization in carrying out a project on the '

for approximately one month and will be carried out by two persons – myself and another colleague. The project will provide an analytical report describing the problem faced by Wal-Mart and recommend the best from a

Employee and Customer Satisfaction Issues at Wal-Mart.' The project will last

set of three options provided for solving the problem. The project is

budgeted to cost approximately \$6, 400. The proposed plan along with

details of the timeline and budgeted costs are attached.

Sincerely,

Individual X