

Indian region. the
prime factor leading
to such

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Indian cement industry is the second largest cement producer in the world after China; ahead of the US and Japan, with a total cement production capacity of ~420 million tons per annum (MTPA) as of June 2017.

This accounts for 6.7 per cent of world's total cement output.

The top 210 large plants in India alone contribute 83 per cent of total capacity. Out of these 210 plants, 77 are situated in Andhra Pradesh, Rajasthan and Tamil Nadu. Further, private sector companies contribute majorly in the total production capacity with over ~98 per cent share and the remaining ~2 per cent contributed by public sector companies. Top 20 cement companies account for almost 70 per cent of the total production of cement. Coming to the price trend in cement industry, overall retail cement prices have witnessed a hike of ₹12 per bag in Q2FY18. This was led by a jump in the price by ₹36 in western region and ₹15 in the southern region.

The prime factor leading to such a hike was the increasing production cost, i.e.

rise of 13 per cent in pet coke price. Rising pet coke prices and change in regulations led to higher raw material costs. Almost 65 per cent of the pet coke in India is consumed by the cement industry of which 40 per cent were imported. The recent government ban on usage of pet coke in some states, which was later lifted, caused a disruption in cement production and efficiency. Also, import duty on pet coke was increased to 10 per cent from 2.5 per cent to reduce its usage. This hike is expected to affect the operating margins of cement companies, including Ambuja (62% usage), Ultratech (74%), India Cement (73%), JK Lakshmi (80%), Shree Cement (100%). The distress had led few cement makers to change their raw material from pet

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coke to coal for better power and fuel usage efficiency. Moreover, this shift had led to steep increase in its power and fuel costs (15-25% increase).

Sand shortage further led to margin pressure. Further, shortage in sand availability has led to an increase in sand prices. This triggered illegal mining and government has imposed a ban on river sand mining which is affecting the supply significantly. However, in MP, the government has permitted sand mining at selected sites, whereas in Bihar and Uttar Pradesh, the sluggish demand is persisting. GST rate increase and Rera further impacted companies. The government has fixed GST rate of 28 per cent for cement, which was 24 per cent earlier. However, the GST rate for cement's raw material, limestone, has been fixed at 5 per cent. Also, for coal, the GST has been fixed at 5 per cent, which was 11.69 per cent earlier.

This cut in tax rate on coal will help cement companies in cost reduction and will lead to profitability in coming years. However, reduction in cost for the end-consumer will happen only if the cement companies pass on their savings to their consumers.