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system to

[Business](#), [Industries](#)



According to this failure, HP had affected by some impacts which are failing in fulfilling the orders and it led to loss of sales.

Also, it led to increase the expenses trying to order fulfilling and this would affect the company's profit. Customers' dissatisfaction is one of the impacts also which led them to complain continuously about delayed processing. In addition, company's revenue growth had gone down from its Enterprise Servers and Storage (ESS) which attributed to migrating to a centralized ERP system. Reasons behind that are the unaddressed issues left for contingency planning of ERP implementation and executing issues, not related to SAP software. The company claimed that the problems of data modeling were minor nature between new SAP and the old system, and they didn't hold the responsibility of SAP's failure.

Thus, the poor implementation of ERP system demonstrates the adverse financial and business impact for an IT company, especially for the role of consultant implementation. To terminate this problem, HP had collaborated with SAP to find solutions that designed specifically for difficult implementation of SAP. logistics. The benefits that they expected to gain cost saving, shorter time in delivering and leading, and being global distribution system. Firstly, they apply SAP system to some several modules. Then, they wanted to expand it as a large distributed application system covering all relative processes of the corporation.

Suddenly after many years of implementing, they faced many several problems including, project team constitution, data integration problems, demand forecasting problems, poor planning, improper testing, and

inadequate implementationsupport and training. The othercompany that faced failure in implementing ERP system is HP. The Hewlett-Packard Company is an Americanmultinational company that headquartered in California. . It is a small andmedium sized businesses and large enterprise. It provides and develops highquality and responsible prices hardware components, software, and services thatare related to serve customers. HP had a highly decentralized organizationalstructure and independently designs for each business unit.

Moreover, they attain a highly production in theirindustry and increasing in sales volume of their products. In light of that, the company planned to replace legacy systems with SAP R/3 as a standard ERPsolution in order to reorganize their business processes and managing more efficientlythe complex operations of manufacturing and one company's negative experience experience withimplementing ERP. MIE used more than 5 systems developed internally or by localvendors before they start to implement ERP. These systems were hard to maintainand develop also, they are expensive to operate.

Moreover, they did not provideaccurate, consistent and timely information to support faster and good decisionmaking. The main down fall of the system was lack of communication betweenindividual sites and prone to manual manipulation due to that tracking, inventory and stock take problems had appeared. In fact, these systems did notsupport growth of the business and were not sufficiently agile to keep pacewith the changing business environment. At this point MIE decided that adoptionof ERP system will be

the solution that could enable the company to overcome these challenges. A consulting company called Syscorp was hired because of their substantial experience within manufacturing industries to monitor the ERP implementing program.

ERP project at MIE covers many departments and areas of the business each must be associated with risks so, implementation team conducted risk analysis method and other analysis methods such as CAM to identify risks and manage the ERP project in proper way to ensure its success. Many benefits gained by implementing ERP at MIE which are: lower IT cost, ability to promise and deliver to the customer on time. These are things old system could not attain. Ability to deliver on time will improve the customer relationship and trust on company thus, will increase orders and profitability. Additionally, supply chain relationship was improved because of electronic communication the transactions were done easier and faster. Mesfine Industrial Engineering (MIE) is a medium company in Ethiopia had a successful