

# [Current issues in information technology](https://assignbuster.com/current-issues-in-information-technology/)

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Current Issues in Information Technology Project Use of social media in business of the overall aims of the research Internet hasbecome one of the integral tools used in everyday life communication, registering an increase in usage in the last couple of years (Qualman, 2012; Barnes et al., 2009). The focus of this research will be to highlight the evolution of marketing strategies within businesses as it relates to communication based on the influence of social media. This research focuses on the fact that all companies in the current society whether small or big sized, requires social media services for the purposes of adapting their business models to the competition within the market (Zappalà and Gray, 2006; Zarrella, 2009). The study will analyze and evaluate the impact of social media on business performance. In this case, the social media provides a platform for doing business where business companies can reach greater market and make their products and services visible on the global scale. The invention enables all companies to reach target market at minimized costs, therefore providing opportunity for competition on an equal footing for small sized businesses (Gilmore and Altan-Erdem, 2008; Baker and Hart, 2007; Barker et al., 2013).   
Objectives   
i. To examine the concept of social media strategies in business processes   
ii. To evaluate the impact of social media on business operations   
iii. To assess the effects of social media in relation to business to business and e-commerce in general   
iv. To identify the extent to which organizations use social media as a platform for gaining competitive advantage within the market   
Data sources   
The overall research design for this study will be more descriptive in nature applying semi-structured interviews and surveys to solicit information from participants (Bryman and Bell, 2011; Strauss and Corbin, 1998). Primary research will include semi-structured interviews with business managers from different departments such as sales and marketing. Secondary research will be used in the analysis of company policies and providing background on organizations under study. At the same time, the method will examine information communication technology evolution within the corporate sector (Wilkinson, 2003; Kuter and Yilmaz, 2001; Patton, 2002).   
Brief Timeline   
Time (Week)   
Activity   
1-5 weeks   
Desk research   
5th -7th Week   
Fieldwork   
8th week   
Availing both qualitative and desk research reports   
9th week   
Development of the questionnaire   
10th week   
Pilot   
11th week   
Pilot debriefing   
12th -13th week   
Quantitative stage   
13th -14th week   
Coding and data preparation   
14th week   
Analysis   
16th week   
Compiling of the report   
17th -19th week   
Presentation of the final report   
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