## Plan a or plan b

Explanations to the information in the Excel template: a. In order to determine the present value of plan A to a typical employee, we discount the amount of $\$ 1,500$ that represents payment in an annual annuity at a discount factor of 3.312 ( $4 \mathrm{yrs}, 8 \%$ ). The present value equals $\$ 4,698.00$. b. In order to find the amount a typical employee will owe under Plan B when the loan is due, we find the future value of $\$ 20,000$ compounded annually at $3 \%$ for five years (factor 1. 159).

The present value of this lump sum (5 yrs, 8\%) is obtained using discount factor 0.681 . Subtracting this amount from the $\$ 20$, 000 loan, we determine the present value of the company`s subsidized financing to equal $\$ 4,214$. 42. c. Therefore, a typical employee will choose Plan A as it provides a higher present value, $\$ 4,698.00$ as compared to just $\$ 4,214.42$ under Plan B. d. Reworking parts (a) through (c) with an opportunity cost of $10 \%$, we will see that for employees with this opportunity cost: under Plan A, the present value amounts to $\$ 4,755$. 00 , under Plan $B \$ 5,605$. 22. This means that for those employees Plan $B$ is preferable due to higher present value. Overall, employees with higher opportunity costs will probably tend to prefer Plan B because it offers a longer time frame. Plan B envisages repayment of the Ioan after five years as opposed to Plan A that will supply employees with funds over the time frame of four years.

Under Plan B, they can use available funds to invest elsewhere at a higher rate, which will give them greater return than the $3 \%$ they will owe on the Ioan. As a result, the higher opportunity cost employees at Hanover Maple Works can hope for, the more attractive Plan B including a loan will seem to these employees, and vice versa.

