

Intra-european trade,
which had risen to
60%



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Intra-European trade, unlike during the interwar years, is a fundamental feature of post-World War Two development for market economies.

Research from Badinger (2005) has shown that inter-continental integration increased European incomes by 26% from the 1950s to the year 2000. For the rapid growth in intra-European integration certain obstacles had to be overcome. Primarily, European countries had inconvertible currencies that could not be exchanged without consulting the issuing governments. As a result, countries wanted to conserve their limited currency for US purchases which reduced transactions, restricting imports from its neighbour to the value of revenues in its own currency accumulated from exporting to that country. This made bilateral agreements the only possible way to arrange trade transactions.

Eichengreen (1995) suggests that the recovery of intra-European trade, which had risen to 60% of 1938 levels, was on the verge of reversing. An obvious solution to this problem was a multilateral clearing agreement that exhibited current account convertibility, so countries did not have to solely balance their current account with currencies gained just by exporting goods. The First Agreement on Multilateral Monetary Compensation (1947) and its successor the Agreement of Intra-European Payments and Compensations (1948) ultimately failed due to the rapid increase in US labour productivity, which increased European cost of production and made earning dollars tough.

The answer finally came with the 1949 US recession. Eichengreen (1995) explains how Washington was concerned that Europe's balance of payments would weaken to a point that required further Marshall Plan aid. The treasury

pushed for devaluation which greatly improved European competitiveness vis-a-vis relation to the US. Trade liberalisation and European integration speeded up technological transfer and increased European technological capability. Eichengreen (1995) established that globalisation was essential in developing European integration. He argued that technological advances, including high-speed motorways and rail transport, containerisation and more later on, broadband and satellite telephony, greatly reduced transport cost between countries. Rapid advances in technology and capital accumulation set a path for specialisation of production and allowed countries to obtain the benefits of economies of scale on a national scale. The development of European integration went further than the increase in European technological competence.

It allowed for a large proportion of an economy's resources to be transferred into more productive, peaceful uses. This is largely down to Political relations and general confidence in Europe after the World Wars. Eichengreen (1995) points out that many steps taken by Western European governments in the 1940s and 1950s ensured relations were built on confidence and trust, creating many positive economic impacts. The European Coal and Steel Community, first established in 1951, coordinated coal and steel industries under multinational control. In 1958, several members of Europe created the world's first regional Customs Union - a trade agreement with a common external tariff is enforced on all imports.