

Vertical selling  
products, sharing  
relevant information's  
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Vertical Restriction: Vertical restrictions are competitive restrictions in agreement and treaty by undertakings over another one, which can affect the firms, which are being restricted in production, accessing to the trade and distribution process. These restrictions don't abide the law that prohibits dominant position showing by a firm within an internal market as it affects trades between the member states. These can be considered as an abuse, which may be a direct, or indirect involving unfair purchase or selling prices, limiting production or other technical advancement in the internal market. The restriction is done to achieve economic strength by an undertaking by empowering the competitors in by which trade means. Article 102 (Ex article 81) of Treaty on the functioning of the European union (TEFU) aims at preventing the vertical restriction holding on by an undertaking over others. To establish framework, boundaries of competition between the firms have to be identified and defined as well. Market definition does the same, which is completely different from what we usually define as selling field.

It is mandatory to frame by the commission, which involves preventing the vertical restriction. Relevant product market explains what are the rightful information's regarding the products that are interchangeable among the firms or consumers. The region or area in which the trade and distribution is being done affects the rules governing this restriction prevention and the extent with which an undertaking can empower their competitors is different for different areas and is defined as geographic market. The competition should be homogenous in all way including production process, selling products, sharing relevant information's regarding the products and so on. Article 101/102 of TEFU: European union is not able to take action like

imprisonment of the member state and also intervention is prohibited while TEFU is investigating the vertical restriction in any member state. The aim of the article 101/102 is to provide transparent markets and do remedy when some undertaking has restricted other. One of the things to focus on is economic welfare of the consumers.

Article 101 says that if restriction is beneficial to the consumers and not affecting all of the competitors, then it can be performed and undertaking has not undergone into any inspection regarding the restriction and respective remedies. Also, exemption of the agreement to minor holding 15% of relevant market together is acceptable. Also, in some cases, not a substantial part of the competition can be eliminated. These same laws are applicable to US antitrust and article 101 centered on antitrust issue when an undertaking breaks an agreement made within the market whereas article 102 deals with abuse of competitors by an undertaking showing dominance in all aspects. Google-Yandex case: The Federal Antimonopoly Service (FAS of Russia) initiated a case against Google under antimonopoly law for abuse of dominant position in the market in February 2015 after the application of the company "Yandex". Until June 2015, the case was dealt with under article 14 (same as article 101 of TEFU in Russia) of the Competition Act as an unfair competition. On June 1, FAS additionally qualified the case against Google under article 10 (same as article 102 of TEFU in Russia) of the Law "on protection of competition"-abuse of dominant position.

The essence of the claims of "Yandex" to Google "Yandex" considered that Google dictates its terms to manufacturers of mobile devices based on the operating system Android. Afterwards, the company applied to FAS in 2014 <https://assignbuster.com/vertical-selling-products-sharing-relevant-informations-regarding/>

that Google banned the preinstallation of all Yandex services on mobile devices Fly, Explay and Prestigio. Initially, Google positioned Android operating system as open and free, so it became the main mobile platform in the world as well in Russia. However, at the time of the application of “Yandex” to FAs, the operating system Android was an actually closed one. For example, access to key components of the platform smartphone manufacturers could get only on Google’s terms such as the manufacturer could not install the most popular app store under Android Google Play, if not they have to install all the other applications from Google Mobile Services and will not make Google the default search. In some cases, Google has imposed a ban on mobile device manufacturers to collaborate with other competitor companies and developers of competing applications: Yandex made a comment, as “ Many manufacturers are eager to cooperate with us, as our services are popular with users, but due to restrictions in agreements with Google, the possibilities of partnership are limited. However, it is our understanding that, in recent times, even such limited cooperation is under the threat of a total ban.

Recent vivid examples are Explay.”” Yandex” noted that linking Google OS Android with its third-party services reduced the motivation of users to download alternative applications, which also limited competition.

Commenting on the application, Yandex stated that Google should not prohibit mobile device manufacturers from preinstalling the services of other companies on Android. On February 20, 2015, FAs filed a case against Google, and then on March 6, Alliance Fair Search (16 companies including Nokia, Oracle, Microsoft, etc.

) supported “ Yandex” in the antimonopoly case against Google. On June 2015 FAs deployed this case as “ abuse of dominant position”. On September 14, 2015, FAs recognized Google as a violator of the competition law and was guilty of abusing its dominant position in the market of preinstalled Android app stores. According to the FAs decision, Google is insisted to not to prohibit the pre-installation of competitors’ applications by manufacturers who want to install Google Play and should not provide only a single package. Also, not to insist the competitors to use Google’s default search.

FAs has ordered Google to fix violation by making corrections in agreements with manufacturers of mobile devices issued in Russia, and also to notify all users of mobile devices on Android about possibility of deactivation of preinstalled Services and installation of alternative applications that match the functionality, the possibility of changing the search in the browser Google Chrome by the installation of a different search widget. Google’s lawsuit against FAs was announced on November 17, 2015 in a way that challenged the decision of FAs and filed a lawsuit with the Moscow Arbitration Court on December 10. On February 5, 2016, the arbitral tribunal granted Google’s application to review the case in closed mode, and also agreed to involve “ Yandex” in the trial as a third party. On March 14, 2016, the arbitral tribunal recognized the decision of FAs as binding the sale of goods to producers by the subject occupying a dominant position, the acquisition of which is necessarily taking into account its uniqueness, with the implementation of other applications and considered the competition as an indicative of the limitation of competition.

From the decision of the arbitral tribunal, the arbitration confirmed that some Google agreements with manufacturers indicated, in respect of which particular competitors, prohibitions and restrictions on the placement of applications, in some cases Google materially stimulated the producers to establish this kind of conditions. Google's argument that consumers could install the necessary alternative applications on their own and it did not change the fact that the rights of competitors were initially violated. Google also argued that the MADA (Mobile Application Distribution Agreement), which the company had concluded with manufacturers to preinstall applications, was licensed and intended to transfer intellectual rights, respectively, to Antimonopoly legislation is not applicable to it.

However, the Court concluded that the MADA contracts are mixed (regulate the issues of supply, distribution and introduction of the product, with restrictive conditions in the latter part), and therefore must conform to the established antitrust Regulations. In addition, another type of Google agreements — RSA (revenue Share Agreement) — is with Google Ireland, which is not the trademark holder of the GMS, and therefore such contracts are not licensed. On August 17, 2016, Google lost the court in second instance. The Court of Appeal left the decision of the Court of First instance in force, confirming the legitimacy of the decision and regulations of FAs Russia and recommended to be executed by Google in its entirety as prescribed.

According to FAs, Google had to send a message to all users of Android operating systems before August 29, 2016 about the possibility The use of third-party search engines, as well as the deactivation of pre-installed applications. In addition, FAS has fined Google of 438 million rubles and on <https://assignbuster.com/vertical-selling-products-sharing-relevant-informations-regarding/>

August 29, a counter-claim from Google against FAs was filed with the Moscow Arbitration Court, presumably the reason for the lawsuit was an attempt to challenge the imposition of a fine for non-compliance with the Antimonopoly Law. Also, on September 2, 2016, the company filed a petition to the Federal Antimonopoly Service with a request to extend the terms of execution of the orders for a period of 1 to 12 months. The petition was reviewed and the official refusal to extend the deadline for the execution of the Order was published on 13 September. Google was forced to comply with the terms of the resolution and made edits to the software, which was reported to all users of the Android operating system on September 29 through system notification of the possibility of using third-party search engines, as well as the removal. On October 25, 2016, Yandex filed a petition to join the case against FAs as a third party. The arbitration Court considered the request, while denying Yandex their involvement in the case. In November 2016, as the deadline assigned to FAs, Google Inc.

And Google Ireland Limited had not complied with the regulations; the Office issued an order to bring to administrative responsibility both campaigns in the amount of 500 thousand rubles each. In December 2016, FAs reinstated administrative proceedings (article 19.5 of the Code of Administration) for inaction by Google to implement measures aimed at forming a competitive environment in the field of information technology. On April 17, the Cassation Court approved a global agreement between FAs and Google and on 25 April 2017, FAS discontinued administrative proceedings against Google for failure to comply with the service's requirements, as a global agreement was signed.

Google made settlement with FAS agency in the antitrust case. Google has had a fine of 7.8 million Dollars imposed by FAS. It accounted to 9% of Google's revenue in Russia during the year of 2014. According to the agreement, Google should no longer demand exclusivity of its applications on Android devices in Russia, and also should not restrict the pre-installation of any competing search engines and applications including the Android home screen. Google Search should not be the only search engine and must allow third parties to install their own search engines. Also, Google had to develop a new Chrome widget for Android devices by replacing the standard Google search widget on the home screen with a new "choice screen" when it gets launched. The agreement has got approved within 60 days.

Following that, other countries started investigation on Google's antitrust behavior. As a result, they found out some anti-trust issues against Google like demanding its consumers to install Google apps on Android OS in an effort to be competitive with its competitors and it defended against all of it. Microsoft case: The European Commission opened a case under article 102 of the TFEU after a lawsuit filed in December 2007 from the Opera Software ASA, a Norwegian web browser manufacturer who believed that Microsoft had used its dominant position in the market Client operating systems by associating Internet Explorer. The European Commission in the position considered that such binding of the client operating system directly violate the provision of article 102 of the TFEU, thus highlighting the four criteria 1. Linking and related items are two separate products; 2. The obligation concerned is dominant in the market of related goods; 3.



The obligation concerned does not allow customers to obtain a binding product without a related product. 4.

Binding entails the collection of competition. Operating system—a software product that allows the computer to function fully, allowing the user to use the computer on which such software is installed, also run and use special Application software products (such as Media Player, text editor and so on). The Windows operating system developer, which is Microsoft, covers the world market share of the PC operating systems at a rate of 90% and it maintained such a high market share over the past 10 years. The Commission considered, for reasons of supply and demand, the operating system PC and web browser are versatile and separate products. Before the release of Windows 7, linking Internet Explorer to Windows was both technical and Commission tentatively considered to be a liability except for the market for Web browsers and that linking gave Internet Explorer an artificial Distribution benefit that could not be mapped to other Web browsers. By associating Internet Explorer with Windows, Microsoft has ensured the ubiquity of Internet Explorer on computers around the world, as it was in Windows. There are two main channels for the distribution of web browsers according to the statement of objections. These two channels are distributed through the OEM and downloaded over the Internet.

According to the Microsoft licensing model, OEMs must license Windows with Internet Explorer Pre-installed, and install an alternate Web browser, but only in addition to Internet Explorer. The evidence in the Commission's dossier showed that OEMs who pre-installed Windows almost never distribute competing web browsers. Non-Microsoft web browser cannot be installed in <https://assignbuster.com/vertical-selling-products-sharing-relevant-informations-regarding/>

any windows client computer of the top ten OEM manufacturers in the United States and the EEA. Generally such agreements could occur in any case, but with Internet Explorer, there was an exception because of other applications installed in third-party web browsers in addition to Internet Explorer. For many OEMs, customer support is the core value of the business.

As for the download via the Internet, the analysis in the statement of objections showed that the alternative channel, despite its importance for the distribution of web browsers does not compensate the artificial distribution advantage of Internet Explorer in Result of linking to Windows. In order for the distribution mode to be successful, vendors of competing browsers must first overcome the inertia of the users and persuade them not to be limited to the pre-installed Internet Explorer. Downloading a new Web browser thus requires an active solution from a user who should be aware of the existence of this alternative product and then search, select and install such a competing web browser. A consumer survey conducted on behalf of the Commission showed that more than half of Windows users and about two-thirds of Windows users with Internet Explorer as their primary web browser did not download Web browsers from the Internet. All Windows users who have never or only once downloaded a Web browser were also asked during the survey why they did not download Web browsers or, for those who downloaded only once, why they do not do it more often. 55% of those users said that there was no need to download Web browsers, 31% did not know how to install or download the software, 15% answered that they reviewed downloading or installing software as hard or complicated, 8% feared security risks and 7% did not know that they could download a Web browser.

The survey confirmed that there was a significant lack of information from consumers.

To sum up, 84% of Windows users who used to have been using Internet Explorer as their primary web browser never used another web browser on their computer because they were unaware of other options, or because they didn't want or do not know how to download. An enterprise survey conducted on behalf of the Commission shows that the information deficit is not limited to consumers only. The Commission had preliminarily concluded that, as a result of bundling, the market share of Internet Explorer remained much higher than that of its competitors, although it could not be regarded as an excellent product compared to its main competitors. In fact, the Commission came to the preliminary conclusion that tying allowed Microsoft to maintain its market share, despite the fact that it has not improved neither Internet Explorer 7 nor previous versions for many years, and it seemed to hold the superiority of their major competitors, particularly in the Firefox Web browser. The ubiquitous spread of Internet Explorer through Windows has also been previously found to create a network that affects Internet Explorer. Depending on the time and resources, web designers and software developers tend to develop their product for a Web browser that gives them the greatest potential audience, namely that of Windows users.

In the statement of objections, the Commission also provisionally concluded that linking Internet Explorer with Windows could strengthen the position of Microsoft in the client PC operating system market. The applications that were previously only available on computer OS are available on the all form <https://assignbuster.com/vertical-selling-products-sharing-relevant-informations-regarding/>

of web browsers in Android OS including e-mail, spreadsheets, or word processing applications. In the statement of objections, the Commission concluded that by associating web browsers with its own operating systems, Microsoft was trying to confront this threat because Internet Explorer had its own way of interpreting Web standards and used technologies such as ActiveX, which are only available in Windows. As Internet Explorer is only available for Windows, its written applications did not work in non-Microsoft OS.