Swot analysis of adidas sample

Business, Company



SWOT Analysis S (Strengths)

- 1. Adidas is a globally know brand name.
- 2. Produce a high quality products.
- 3. International Brand awareness and recognition.
- 4. Popular for sports footwear, clothing and accessories.
- 5. Adidas is the biggest brand in the sport market, so it enjoys long term relations with the Olympics, FIFA World Cup etc.
- 6. Diversity and variety in products offered.
- 7. Adidas is known for its innovative and functional designs.
- 8. The electroniccommunication of Adidas is well developed. Its website is also user friendly and promotes business.
- 9. Large market share (16% of global footwear market).
- 10. Major sponsor for a number of global sporting events.
- 11. Purchasing of Reebok.

SWOT Analysis W (Weaknesses)

- 1. High prices in some products.
- 2. Online customer service not " helpful" or easy to find.
- 3. High cost due to the small order quantity.
- 4. Competition from Nike.
- 5. Loss of trust.
- 6. Love the brand more than the products.
- 7. Not utilizing Reebok.

SWOT Analysis O (Opportunities)

- 1. Entering the Asian market, China is the fastest growing economy in the world.
- 2. New product development (like fragrance, equipment)
- 3. New websites (Adidas global hub video website)
- 4. Entering the female market.
- 5. Social trend and popularity of social mediasites such as Facebook, allowing Adidas to interact directly and build relationships with potential and current customers.

SWOT Analysis T (Threats)

- 1. Nike competition. Nike has strong reputation in the footwear and apparel industry.
- 2. Increase in the Price of Raw materials.
- 3. Continuing challenges in import/export duties.
- 4. Global economic downturn.