

Demonstrative communications

[Sociology](#), [Communication](#)



Demonstrative communications occurs when someone uses ways to communicate other than their voice. This is done by facial expressions, body language, eye contact, or gestures. When someone discusses communication the first thought is generally speaking or verbal communication. What people say without words can be more informative than the words they speak. When a person speaks him or her says more with nonverbal communication than they are even aware of, such as with arm and hand gestures, head positions, and facial expressions as well s with body language (Non-verbal communication says a-lot, 2010).

Effective communication is a reciprocal process that includes listening. Successful listening requires eye contact, objective processing and feedback to the speaker. Active listening may involve asking clarifying questions or restating what was heard to assure that the intent of the message sent was correctly received. Active listening becomes particularly important when the communication includes emotional content. An individual's body language is the most important factor in how a message is received.

It would not matter what an individual may intend to say with words, because it involves communicating not with words, but with facial expressions, gestures, eye-contact, and posture. Body language that is consistent with the verbal message improves understanding. Body language that is inconsistent with the verbal message creates a question in the mind of the listener about the real message. For example, someone may be saying, " I really want to hear your opinion on this. However if the person is looking away, has his arms folded or is typing a text message at the same time, his body language communicates an entirely different message.

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Effective communication requires that content and body language give the same message. The benefit of using nonverbal communication is that by watching and listening for signals, it can be easy to interpret the mood, actions, and reactions of other people.

Nonverbal communication can help determine if someone is lying, telling the truth, understress, or being sincere. A person can also use nonverbal communication to communicate with others if using words is too difficult or if he or she needs to communicate in a crowded or noisy room. If one individual is doing more talking than listening or more listening than talking, they are communicating ineffectively. To become more effective, it needs to be a two-way street for the sender and the receiver.

The sender needs to double check with the receiver that the message is clear and understandable, while the receiver should confirm clarity by asking questions about the information that is not clear to them or who has not fully comprehended the information. The disadvantages of trying to interpret nonverbal communication are that there may be cultural differences or physical conditions that can contribute to misinterpreting someone's body language or tone or pitch of voice.

Another disadvantage to nonverbal communication is that it is as easy to read reactions as it is to be read by others. Anyone who pays attention to the nonverbal communication signals can have an advantage. In most cases a person may want others to find his or her actions and reactions to show they are being honest in a situation, in other cases he or she may not want others to be able to determine their thoughts or emotions (Powell, 2011).

In conclusion, verbal and written communication skills are important to learn, although much can also be learned from the demonstrative communication used by others. Sometimes the body language, facial expressions and the tone of voice a person uses can tell you more about a person's thoughts and emotions than then the words they use, and in some cases these signals can be a more accurate indicator. The benefits of effective communication will help businesses and people succeed.