

# Data gathering



Data Gathering – used to discover business information details to define the information structure – helps to establish the priorities of the information needs – further leads to opportunities to highlight key issues which may cross functional boundaries or may touch on policies or the organization itself – highlighting systems or enhancements that can quickly satisfy cross-functional information needs – a complicated task especially in a large and complex system – must be organized to ensure that nothing is overlooked and all system details are eventually captured – must identify most if not all system problems, user requirements and objectives – must avoid repetitive actions – a search strategy is necessary to achieve the above criteria

Sources of Information – System users Usually the first information source investigated by analysts – Forms and Documents Useful sources of information for data flows and transactions – Computer Programs Used to determine the details of data structures or processes – Procedure Manuals Specify what people do in an organization, used to determine user activities – Reports Indicate the kinds of outputs needed by the users

Steps in Data Gathering – Schedule initial visit to user site – Gather and read background materials – Establish data gathering objectives – Determine what data gathering techniques to use – Identify contact persons – Schedule data gathering activities – Assign to data gathering teams – Identify deliverables

Generic Techniques – Observation – Searching existing and special purpose records – Sampling – Questionnaire – Written Reports Face to Face / Group Communication – Interviews – Meetings and presentations – Vendor presentations – Visits to other installations – Data Collection – External Research Observation – A simple watching or looking at how the

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components of the system interact with one another. • Conclusions derived from this method are inferential in nature and may be inductive or deductive. • Kinds of Information sought in observations: o activities o messages o relationships o influence • Some Common things to observe: o Office conditions - Noise, lighting, temperature, etc o Layout- Ample space for staff movements, Access to filing cabinets, etc o Furniture- Ample desk size, filing cabinets, etc., Standard Furniture o Workload- Regular load, Peak/Slack Periods o Bottlenecks- Uneven distribution of workload, o Redistribution of workload o Pace of Work - Time and motion study o Methods of Work - Processing sequence, Red tape, Supervision • Analysts use observation for: o gaining information about decision-makers and their environment o helping to confirm what has been found through interviewing and questionnaires o negating or reversing what was found by other methods • Seven concrete elements to be observed: o office location o placement of the decision-maker's desk o stationary office equipment o props o trade journals and newspapers o office lighting and color o clothing worn by decision-makers Time Sampling • a method of choosing the time to set up observation activities • allows the analyst to set up specific intervals at which to observe manager's activities • allows for a representative view of activities that occur fairly frequently • advantage is cutting down on the bias that might otherwise enter in observations • a drawback is that gathering data in a piecemeal fashion may not allow an event to unfold in its entirety • rare or infrequent but important events may not be represented in the time that is sampled Event Sampling • provides for observation of an integral behavior in its natural context • a drawback is that it may not allow for • a representative sample of frequent

occurrences Body Language – allows the analyst to better understand the information requirements of the decision-maker by adding dimension to what is being said – precise interpretation on a movement by- movement scale may prove a little difficult for someone new in the field Interview – The verbal asking of questions to system player – The most widely used method for data gathering in systems analysis o interview preparation o systems analyst should never go unprepared to an interview session with the system players o the possibility of rendering the whole exercise practically useless o there is the danger of imparting to the client an impression of non-professionalism o they may perceive a lack of seriousness towards the systems development task at hand – Preparation for an Interview: o Read Background Information – Read and understand as much background information as possible – Check current Annual Reports, corporation newsletters, other publications – Be particularly sensitive to the language the organization members use in describing themselves and the organization – Establish Interviewing Objectives – Use background information and your own experience to establish the interview objectives – Decide Who to Interview – Include people at all levels who will be affected in some way by the system – Strive for a balance so as many users needs are addressed as possible Question Types – Open Ended Questions o general questions that allow the interviewee to answer as they please o Benefits – puts the interviewee at ease – allows the interviewer to pick up on the interviewee's vocabulary – provides a richness of detail – makes it more interesting for the interviewee – reveals avenues of further questioning that may have gone untapped – allows for more spontaneity – one can also use them in a pinch if the interviewer is caught unprepared o Drawbacks – the

interviewer might be asking questions that may result in too much irrelevant detail – there is a possibility of losing control of the interview – some responses may take too much time and the interviewer may be at a lost on how to cut it short – it may be misconstrued as unpreparedness on the part of the interviewer – it may also give the impression that the interviewer is fishing for information

• Closed Questions

- o specific questions in which the response is limited to a finite number of choices.
- o Benefits – saves time – makes it easy to compare interviews with different players – allows the interviewer to get directly to the point – gives the interviewer control over the interview – the interviewer can cover lots of ground quickly – faster at getting to relevant data
- o Drawbacks – may prove to be boring for the interviewee – fails to obtain rich detail – if not properly thought of, it might miss on main ideas – fails to build rapport between the interviewer and interviewee
- o Probes – used to obtain more detail on questions you have asked – example: - “ Could you please elaborate on that? ” - “ Could you give me an example of that? ”

Beginning the Interview

- Shake hands and introduce yourself.
- Make eye contact and smile.
- Begin with easy, open-ended questions to create a comfortable atmosphere.
- Let the interviewee know what you expect, i. e., in-depth or brief responses.

Types of Interview

- Structured Interviews
  - o Structured interviews are easier to evaluate.
  - o They also require less time.
  - o Little training is needed to conduct it.
  - o The interview is more controlled and reliable.
  - o It allows the interviewer to anticipate possible responses and how to follow them.
- Unstructured Interviews
  - o Unstructured interviews allow for spontaneity and interviewee insight.
  - o They are also more flexible, allowing for both breadth and depth.

Arrangement of Questions in Logical

Sequence – Pyramid Structure. o Inductive o Specific to general type questions o Closed to open-ended used to warm up interviewee – Funnel Structure o Deductive o General to specific type questions o Open-ended to closed o Easy non-threatening way to begin o Freedom to express emotions o May save time by not having to answer as many closed questions – Diamond-Shaped Structure o Specific to general to specific o Closed to open-ended to closed o Warm up with specific questions, then ask opinions, then close with important specific questions Disadvantage: Takes longer Advantage: Keeps interviewee interested Troubleshooting During the Interview o While the interview is going on, the systems analyst also has to be sensitive to the following: – Perceived threat to the interviewee's self-image – Emotional reaction to stressful subjects – Mistaking occurrences of events in time – Observing traditional social forms – Mistaking what is inferred for what is observed – Rival demands for time – Forgetting key facts – Lying about key fact Closing the Interview o To close the interview, analyst may use double check responses. " Is there something we haven't touched on that you feel is important for me to know? " If no further issues need to be taken up, inform interviewee about subsequent steps. Recording the Interview – Tape Recorder o tell the interviewee beforehand. If interviewee refuses, then accept his or her decision. Advantages o Complete record of what has been said o Interviewer can listen and respond more rapidly o Better eye contact o Replay of the interview to other team members possible Disadvantages o Interviewee may be less apt to respond freely o Interviewer may be less apt to listen because he or she feels it is not necessary because of the backup o Difficult to locate important conversations on tape o Increased costs to transcribe tapes – Note taking

Advantages o Complete record of what has been said o Keeps interviewer alert o Helps recall important questions o Show the interviewer's interest o Demonstrates the interviewer's preparedness Disadvantages o Lose eye contact o Lose train of thought o Makes the interviewee hesitant o More attention to fact than opinion Questionnaires o a set of prepared questions are sent to the system player source and the answers given back to the systems analyst Forms analysis o The systems analyst collects all forms, reports, input and output screen formats, etc. used in existing or similar situations o The data elements are then analyzed for completeness and relevance to the requirements being established Research o Best used as a complement to the other methods o Usually focuses on information relevant to the system being studied but may not necessarily be residing in the system itself Sampling The process of systematically selecting representative elements of population – The need for sampling o Speeding up the data gathering o Improving effectiveness o Reducing bias